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## ANNUAL AUDITED REPORT FORM X-17A-5 , PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

03/01/06 02/28/07 REPORT FOR THE PERIOD BEGINNING AND ENDING MM/DD/YY MM/DD/YY-A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: HUGH MARTIN SECURITIES OFFICIAL USE ONLY ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 18815 FITZPATRICK LANE (No. and Street) OCCIDENTAL CALIFORNIA 95465 (Zip Code) (State) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT Stephen R. Kinkade (415)453-4132 (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* Hendriks, G. Paul (Name + if individual, state last, first, middle name) 1050 Northgate Drive, Suite 52, San Rafael, CA (Address) (Zip Code) CHECK ONE: Certified Public Accountant ☐ Public Accountant ☐ Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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10/6/12

#### OATH OR AFFIRMATION

I,		Stephen R. Kinkade		, swear (or affirm) that, to the best of
my	y knowl	edge and belief the accompanying fi Hugh Martin S		nd supporting schedules pertaining to the firm of
of				, are true and correct. I further swear (or affirm) that
ne	ither th			or director has any proprietary interest in any account
		solely as that of a customer, except		
			No except	cions
	(a) F (b) S (c) S (d) S (e) S (f) S (f) S (f) C (h) C (k) A (c)	omputation for Determination of the	EMIXIX Cash In Partner of Equity or Partner of Clair serve Requirements on Control Requirements of the Reserve Requirements of the Reserve Requirements of the Reserve Requirements of the Reserve Requirements of the Partner of the Reserve Requirements of the Reserve Reserve Requirements of the Reserve	s' or Sole Proprietors' Capital. ns of Creditors. Pursuant to Rule 15c3-3.
<b>X</b>		copy of the SIPC Supplemental Repreport describing any material inadec		st or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

X (o) Reconciliation of the Audited Net Capital Computation and the brokerDealers Corresponding Unaudited Part IIA Net Capital Computation.

# HUGH MARTIN SECURITIES FINANCIAL STATEMENTS

For the year ended February 28, 2007

## FINANCIAL STATEMENTS

For the year ended February 28, 2007

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#### INDEPENDENT AUDITOR'S REPORT

To The Shareholder of Hugh Martin Securities:

I have audited the statement of financial condition of Hugh Martin Securities as of February 28, 2007, and the related statements of operations and changes in stockholder's equity and cash flows for the year then ended. The financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above, present fairly, in all material respects, the financial position of Hugh Martin Securities as of February 28, 2006, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My examination has been made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rules 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in my opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

May 15, 2007

# STATEMENT OF FINANCIAL CONDITION

## February 28, 2007

## **ASSETS**

Cash Receivable from broker- dealer	
Total Assets	\$ 8,239
LIABILITIES AND STOCKHOLDER'S EQUITY Accrued liabilities	\$ 900
Total liabilities	900
Stockholder's Equity: Common stock, no par value 100,000 shares authorized; 14,000 shares issued and outstanding Additional paid-in capital	14,000 12,000
Retained earnings (deficit)	(18,661)
Total stockholder's equity	<u>7,339</u>
Total Liabilities and Stockholder's Equity	\$ 8,239

## STATEMENT OF OPERATIONS

# For the year ended February 28, 2007

Revenue	
Commissions	\$ 8,342
Interest	32
Total revenue	8,374
Expenses	
Accounting and auditing	5,420
Regulatory fees	1,203
Fidelity bond	<u> 368</u>
Total expenses	6,991
Income (loss) before income taxes	1,383
Provision for income taxes	800
Net income (loss)	\$ 583

# HUGH MARTIN SECURITIES STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

# For the year ended February 28, 2007

	Contributed <u>Capital</u>	Additional Paid in Capital	Retained Earnings	Total Stockholder's Equity
BEGINNING BALANCE February 28, 2006	\$ 14,000	\$ 12,000	\$ (19,244)	\$ 6,756
Net income	<del></del>		583	583
ENDING BALANCE February 28, 2007	\$ 14,000	\$12,000	\$ (18,661) ======	\$ 7,339

## STATEMENT OF CASH FLOWS

## For the year ended February 28, 2007

# Cash flows from operating activities:

Net income (loss) Adjustments to reconcile net income to net	\$	583
cash provided by operating activities:		
Increase in receivable from broker dealer		(290)
Decrease in accounts payable	(	(1,500)
Net cash provided (used) by operating activities		(1,207)
Net increase (decrease) in cash and cash equivalents		(1,207)
Cash and cash equivalents at beginning of period		9,156
Cash and cash equivalents at end of period	\$	7,949
Supplemental information	Φ.	000
Income taxes paid	\$	800

#### NOTES TO FINANCIAL STATEMENTS

February 28, 2007

#### Note 1) Organization

Hugh Martin Securities (the Company) was incorporated On February 21, 1989 in the state of California. In April 1989 the Company became registered with the Securities and Exchange Commission as a broker-dealer in securities pursuant to Section 15 (B) of the Securities and Exchange Act of 1934. In May 1989 the Company became a member of the National Association of Securities Dealers, Inc. The Company is subject to various governmental rules and regulations including the net capital rule set forth in Rule 15c3-1 of the Securities Exchange Act of 1934.

#### Note 2) Summary of Significant Accounting Policies

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make assumptions that affect certain reported amounts of assets and liabilities and the reported amount of revenues and expenses for the reporting period. Actual results could differ from these estimates.

#### Note 3) Income Taxes

Income taxes computed on taxable income are \$800 for the state of California. The are no federal income taxes for the year ended February 28, 2007. The minimum state franchise tax for the year ended February 28, 2007 is \$800, all of which had been paid by February 28, 2007. The net operating profit of \$583 for the year ended February 28, 2007 has decreased prior years' net operating loss carryforwards. As of February 28, 2007, the Company has a Federal net operating loss carryforward approximating \$19,237, which is available to reduce taxable income in future years. This net operating loss will begin to expire in the year 2009.

#### Note 4) Net Capital Requirements

The Company is required to maintain minimum net capital as defined by rule 15c3-1 of the Securities and Exchange Commission. At February 28, 2007, the Company's net capital was \$ 7,339, the amount of which is \$2,339 in excess of the required net capital. The Company's ratio of aggregate indebtedness to net capital also may not exceed 15 to 1. On February 28, 2007, the Company's net capital ratio was .12 to 1.

#### NOTES TO FINANCIAL STATEMENTS

February 28, 2007

#### Note 5) Related Parties

The president and sole shareholder of the Company is also the president and sole shareholder of Hugh Martin & Company. Hugh Martin and Company provides office facilities, equipment, communication services, and administrative services to the Company, which pays an amount not to exceed \$5,000 per month for these services. If sufficient net capital cannot be maintained by the Company, the agreement with Hugh Martin & Company is that the Company's monthly fee is permanently waived. There was no charge or payment for these services during the year ended February 28, 2007.

#### Note 6) Exemption from SEC Rule 15c3-3

Management believes that the Company has complied with the provisions for exemption from SEC Rule 15c3-3 throughout the period from incorporation through February 28, 2007.

## FOCUS REPORT - PART II

as of February 28, 2007

Firm Name: HUGH MARTIN SECURITIES Firm ID: 22562					
1 2 3	Total ownership equity Deduct o/e not allowable for net cap Total o/e qualified for net capital	ital	\$	7,339 7,339	
Add: A B	Allowable subordinated liabilities Other deductions or credits Description	Amount		·	
5 6 A B	Total cap & allowable subloans Deductions and/or charges Total non allowable assets Aged Fail to deliver Number of items			7,339	
H 7	Total deductions and/or charges Other additions and/or allowable cre Description	edits Amount		0	
8 9 A B C 1 2 3 4 D E	Net capital before haircuts Haircuts on securities: Contractual commitments Subordinated debt Trading and investment securities Exempted securities Debt securities Options Other securities Undue concentration Other Description:			7,339	
10	Net Capital		\$	7,339	

## FOCUS REPORT - PART II

as of February 28, 2007

Firm Name:	<b>HUGH MA</b>	RTIN S	SECURI'	ΓŒS
Firm ID: 22	562			

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11	Minimum net capital requirement: (based on Aggregate Indebtedness)	60
12	Minimum Dollar Requirement	5,000
13	Net capital required (greater of line 11 or 12)	5,000
14	Excess net capital (line 10 less line 13)	2,339
15	Excess net capital @ 1000% (net cap - 10% of AI)	7,249
Comp	putation of Aggregate Indebtedness	
16	Total AI liability from balance sheet	900
17	Add:	
Α	Drafts for immediate credit	
В	Market value of securities borrowed where no	
	equivalent value is paid or credited	
С	Other unrecorded amounts	
	Descriptions Amount	
19	Total Aggregate Indebtedness	900
20	Percentage of aggregate indebtedness to net capital	12
21	Percentage of aggregate indebtedness to net capital after anticipated withdrawals	12

## Other ratios

- Percentage of debt to debt-equity (15c3-1(d))
  Option deductions/Net Capital 29
- 30

### COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS UNDER RULE 15c3-3 FEBRUARY 28, 2007

An exemption from Rule 15c3-3 is claimed based upon section (k) (2) (i).

INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

Not applicable.

# RECONCILIATION OF THE AUDITED NET CAPITAL COMPUTATION AND THE BROKER-DEALER'S CORRESPONDING UNAUDITED PART IIA NET CAPITAL COMPUTATION

# February 28, 2007

## (Additional Information)

Net capital per unaudited statements	\$ 7,339
Add (deduct) audit differences:	
	0
Net capital per audited statements	\$ 7,339



#### Report of Independent Public Accountant

#### To the Shareholder of Hugh Martin Securities:

In planning and performing my audit of the financial statements of Hugh Martin. Securities for the year ended February 28, 2007, I considered its internal control in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5 (g) (1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by Hugh Martin Securities including tests of compliance with such practices and procedures, and that I considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a) (11) and the procedures for determining compliance with exemptive provisions of Rule 15c3-3 (k). Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities I did not review the practices and procedures followed by the company (i) in making the quarterly securities examinations, counts, verifications and comparisons, (ii) the recordation of the differences required by Rule 17a-13 and (iii) complying with the requirements for prompt payment for securities of Section 8 of Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the company has responsibility are safeguarded from loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projections of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving internal control that I consider to be a material weakness as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish those objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at February 28, 2007 to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be used by anyone other than these specified parties.

San Rafael, California

May 15, 2007